

technotrans 

Webcast 1st Quarter 2026

Michael Finger | CEO

Natascha Sander | CFO

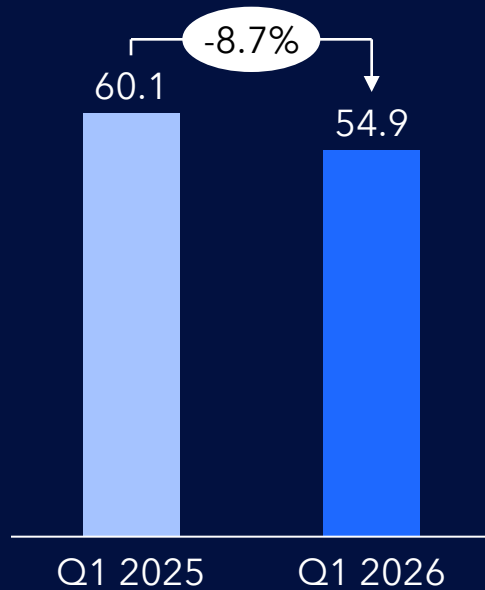
May 12, 2026

Agenda

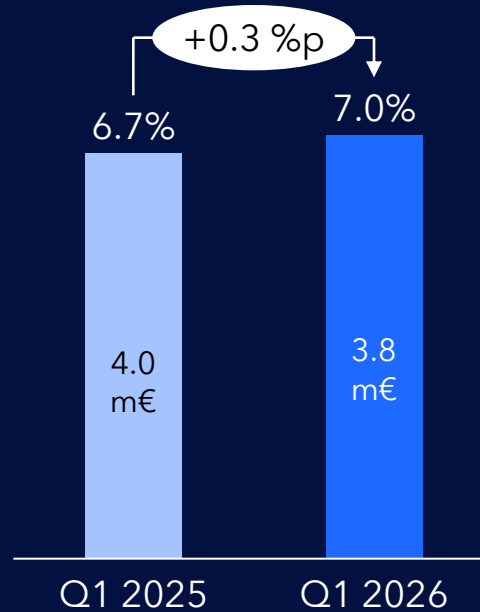
- ① Overview & Highlights
- ② Focus markets
- ③ Financials
- ④ Strategy & Outlook

EBIT margin and Free cash flow increased

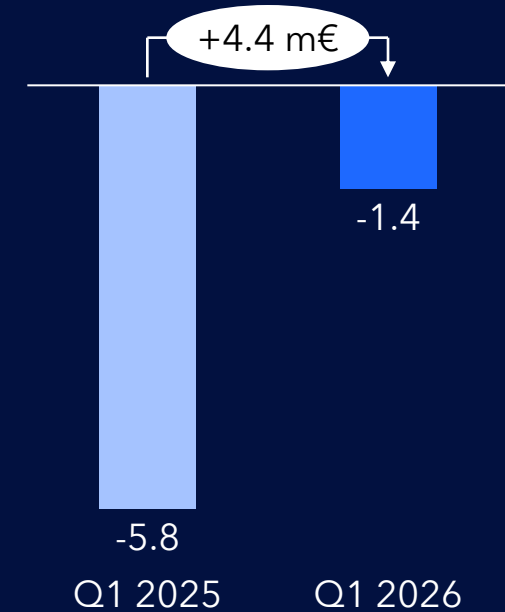
Revenue in m€



EBIT margin (%) | EBIT (in m€)



Free cash flow in m€



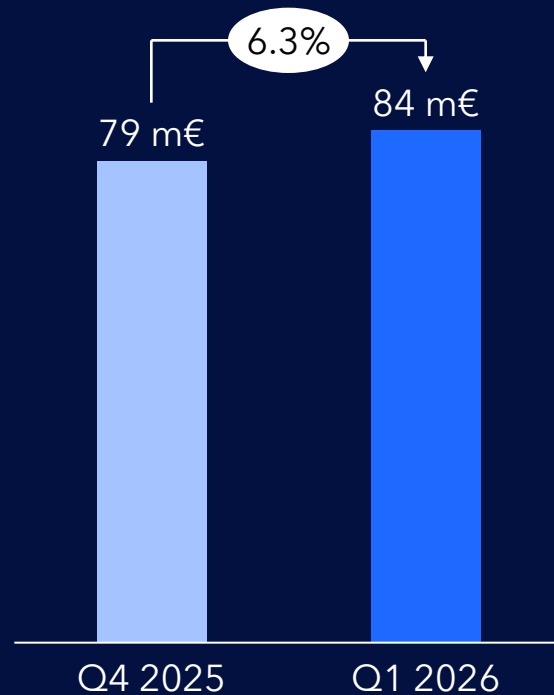
Positive growth momentum in Energy Management and Healthcare&Analytics | Print and Plastics experiencing weaker economic conditions

EBIT margin significantly increased through focus on attractive new business and improved cost structure

Free cash flow improved significantly despite a seasonal increase in working capital

Q1: Order backlog and book-to-bill ratio are positive

Order backlog in m €



- Positive market dynamics in order intake
 - Strategically important new orders
 - BTMS Rail
 - CDUs Datacenter
 - Positive trend in order intake at Plastics
- Order backlog grows to 84 m€
- Book-to-bill ratio rises to 1.1

1st Quarter 2026: Development of Focus Markets



Energy Management & Laser

EM: +12 %*
EM&L: +4 %*

Revenue **15,4 m€**

Revenue share **28 %**

Driver
BTMS Rail
BTMS E-Bus
CDUs Datacenter



Healthcare & Analytics

+3 %*

Revenue **8,2 m€**

Revenue share **15 %**

Driver
Analytics
Scanner
Clean room



Print

-16 %*

Revenue **17,1m€**

Revenue share **31 %**

Driver
Packaging Printing
Flexographic Printing
Digital Printing



Plastics

-18 %*

Revenue **12,5 m€**

Revenue share **23 %**

Driver
Temperature control units
Refrigeration systems
Natural refrigerants

Energy Management: Datacenter Follow-up orders



- Follow-on orders for Coolant Distribution Units (CDU) in the **high single-digit million-euro range**
- **Order momentum** in the first half of 2026 has already **surpassed the total volume of the previous year**
- **Strong demand confirms position** in the key market of energy management

Energy Management: Major rail order for battery cooling



- Potential order volume in the **low double-digit million Euro range**
- Supply of **Battery Thermal Management Systems (BTMS)** for rail vehicles
- **Significant order to scale** Energy Management focus market within the **Ready for Growth** strategy
- Long-term **series perspective** strengthens predictability and quality of revenues

Healthcare & Analytics



- Focus market **developed positively** in the first quarter of 2026
- **Revenue increased** by 3% to 8.2 m€
- Robust **demand** for:
 - **Medical technology** systems
 - Solutions for **semiconductor production**
- **A significant, technologically sophisticated growth market** within the portfolio

Print



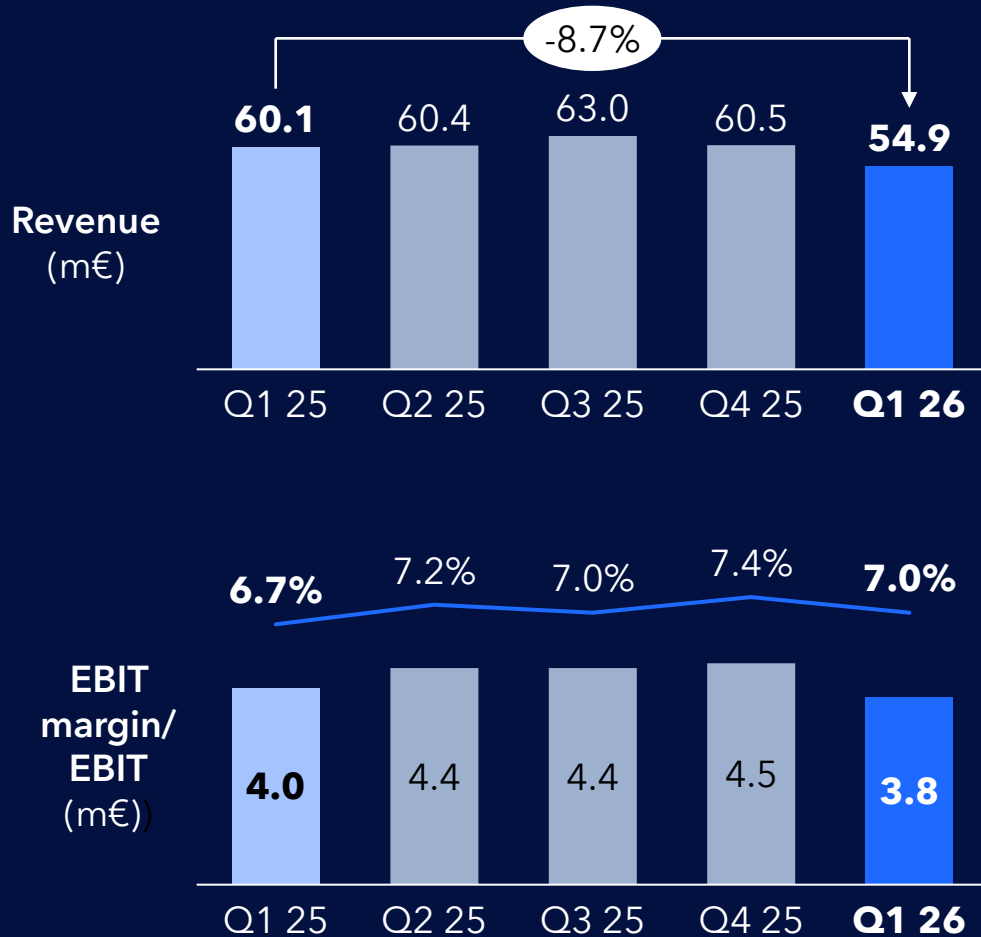
- Focus market got off to a **slow start** in the new fiscal year, **as expected**
- **Revenue** at 17.1 m€ (20,3 m€ previous year)
- Challenging economic conditions led to **investment restraint**
 - Particularly in Europe & USA
- Additional **pressures from:**
 - Uncertainties surrounding **U.S. tariff** policy
 - **Currency effects** due to the depreciation of the **U.S. dollar**

Plastics



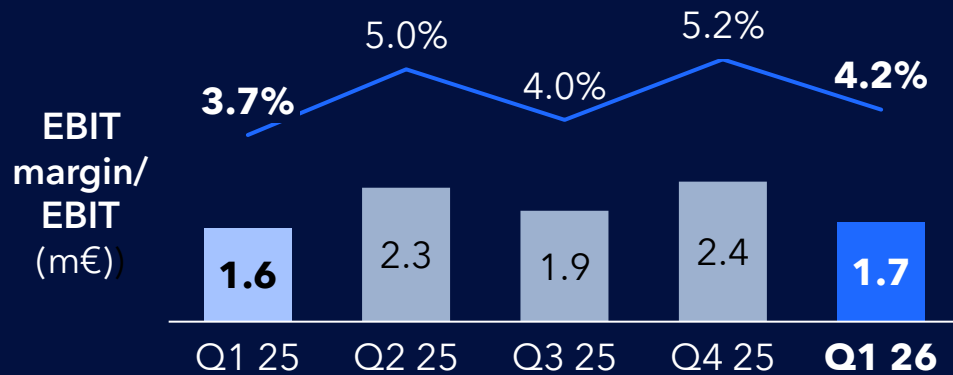
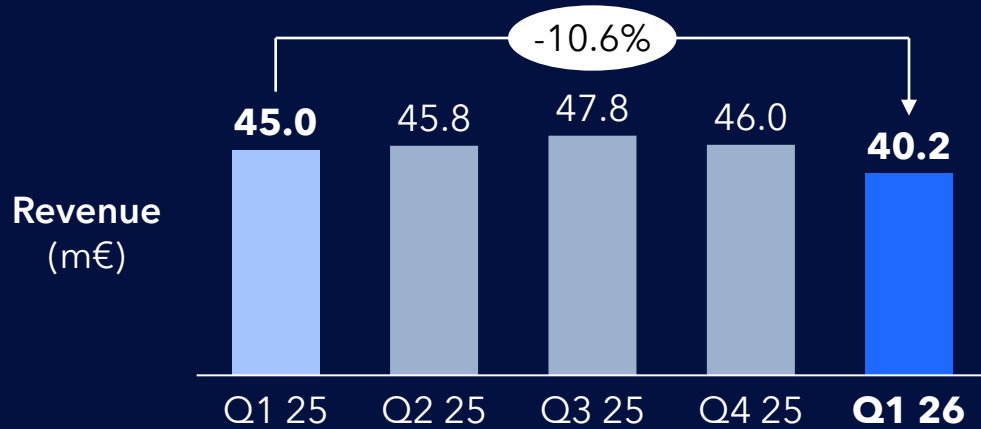
- Focus market continues to be weighed down by **weak economic conditions**
- **Revenue** at 12.5 m€ (-18 % compared to previous year)
- Focus on:
 - Development of efficient **Variotherm systems**
 - Expansion of the range of compact chillers using the **natural refrigerant propane**
- **Positive business development evident** based on the current order situation

1st Quarter 2026: Increasing profitability



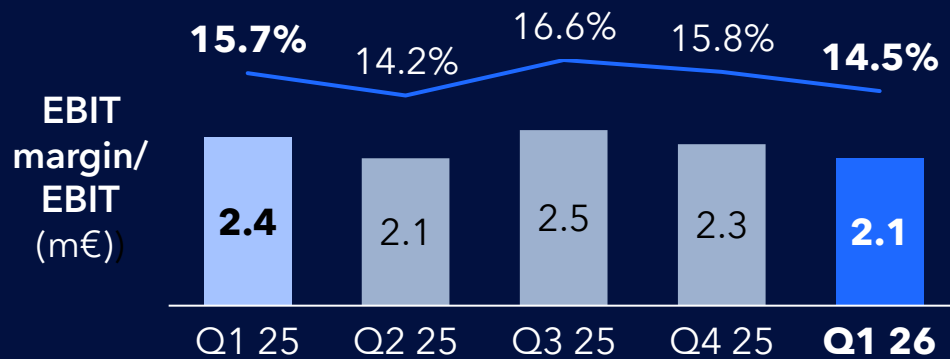
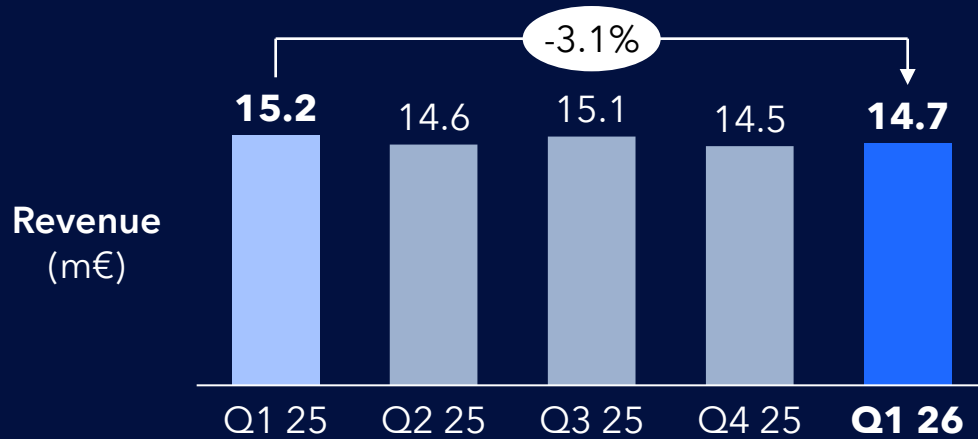
- Revenue declined to 54.9 m€ (previous year 60.1 m€)
 - Positive growth momentum in the focus markets Energy Management and Healthcare & Analytics
 - Plastics and Print segments impacted by geopolitical crises and an economic slowdown
 - Book-to-bill ratio of 1.1 signals growth
-
- EBIT margin increased to 7.0%
 - Improved earnings driven by a higher share of service revenue and a value-accretive product mix in the Technology segment
 - Decline in revenue offset by cost management

Segment Technology: EBIT increased compared to last year



- Revenue in the segment Technology reached 40.2 m€
 - Performance influenced by economic environment
 - Growth momentum in the key markets of Energy Management and Healthcare & Analytics could not fully offset headwinds in Print and Plastics
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- EBIT rose to 1.7 m€ in the segment Technology despite a decline in revenue
 - EBIT margin improved to 4.2%
 - The decline in volume was offset by an improved product mix and cost management

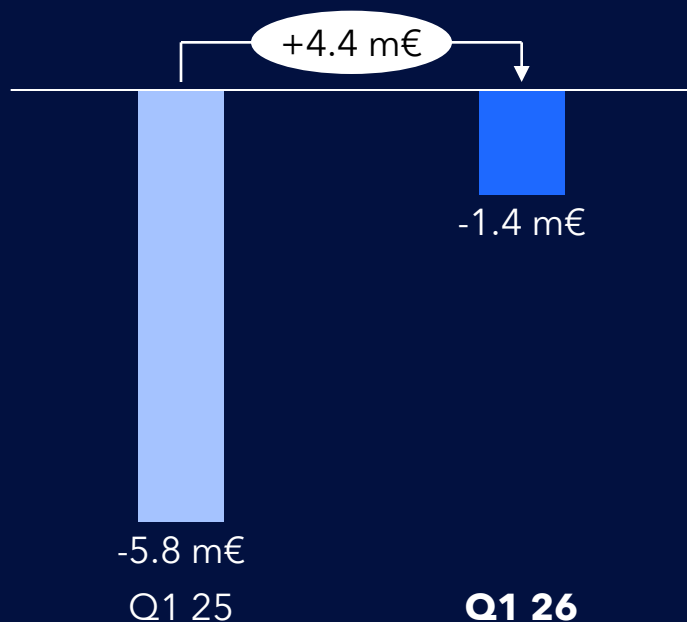
Segment Services: Stabilizing contribution to earnings



- Revenue in the segment Services amounts to 14.7 m€
- Services' share of revenue rises to 26.8%
- Contributes to stabilizing the Group's performance

- Segment EBIT was 2.1 m€
- EBIT margin decreased slightly to 14.5% due to lower economies of scale

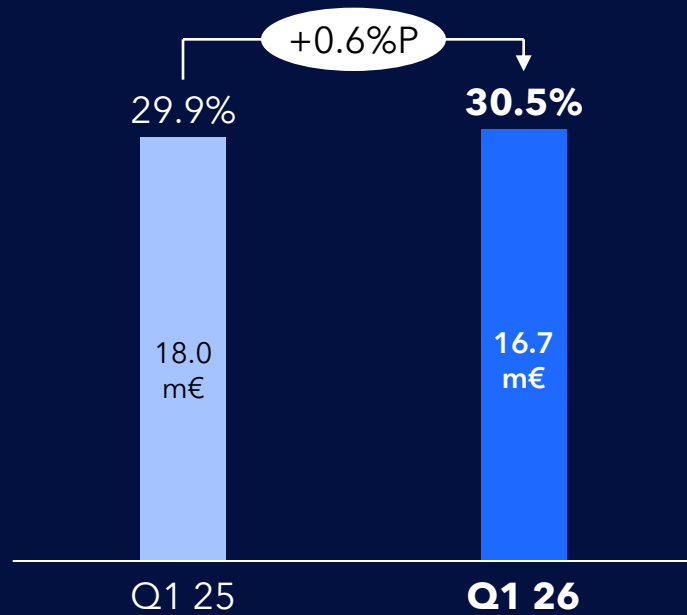
Free cash flow has improved significantly



- Free cash flow improved significantly by 4.4 m€
- Positive trend in cash flow from operating activities
- Development impacted by inventory buildup to fuel growth
- Offset by higher contract liabilities
- Normalization expected over the course of the year

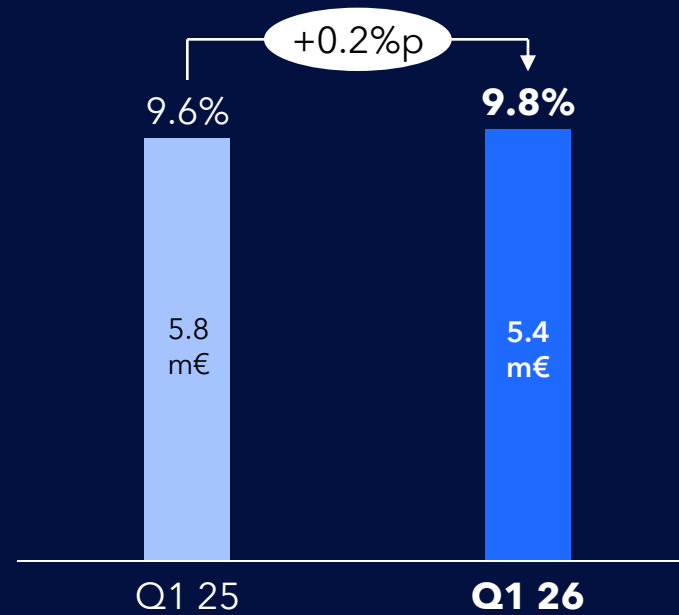
Solid earnings performance

Gross margin in %
Gross profit in m€



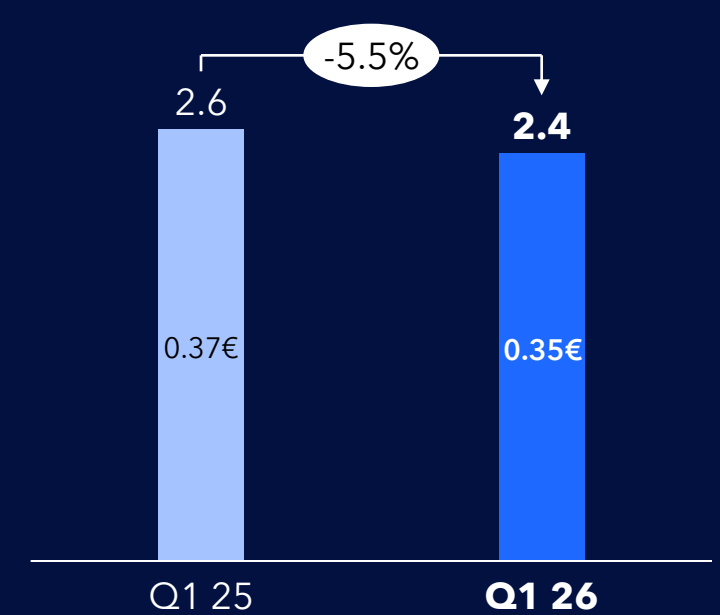
Gross margin improved significantly due to an increase in the share of service revenue and an optimized product mix in the Technology segment

EBITDA margin in %
EBITDA in m€



EBITDA margin rises due to a substantial increase in profitability

Net income for the period in m€
Earnings per share in €



Earnings per share remained nearly stable at 0.35 €

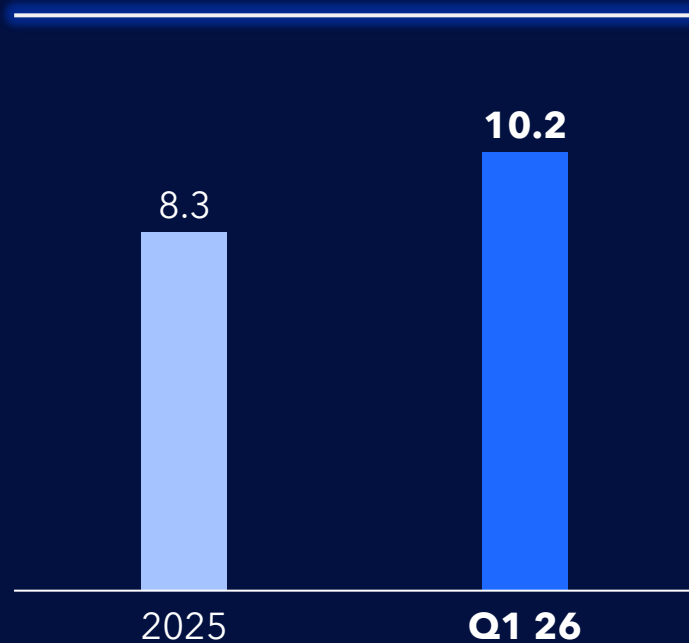
Net assets

Equity ratio in %



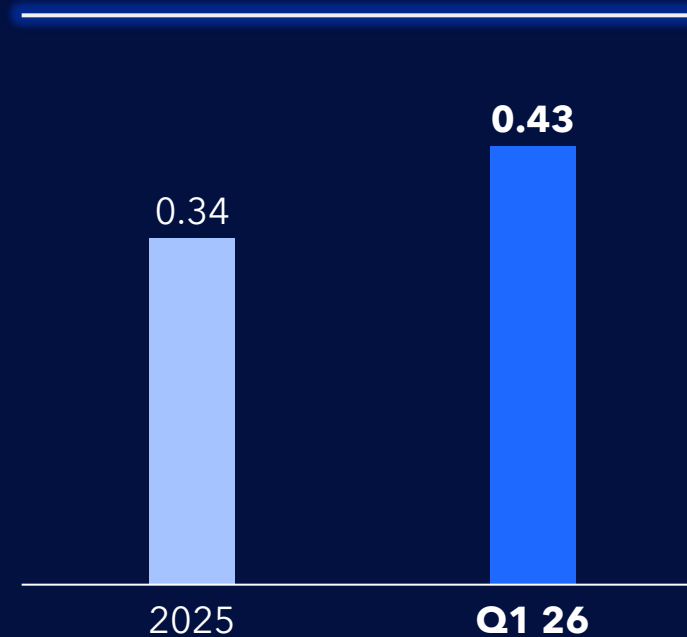
Equity ratio remains high at 65.5%

Net debt in m€



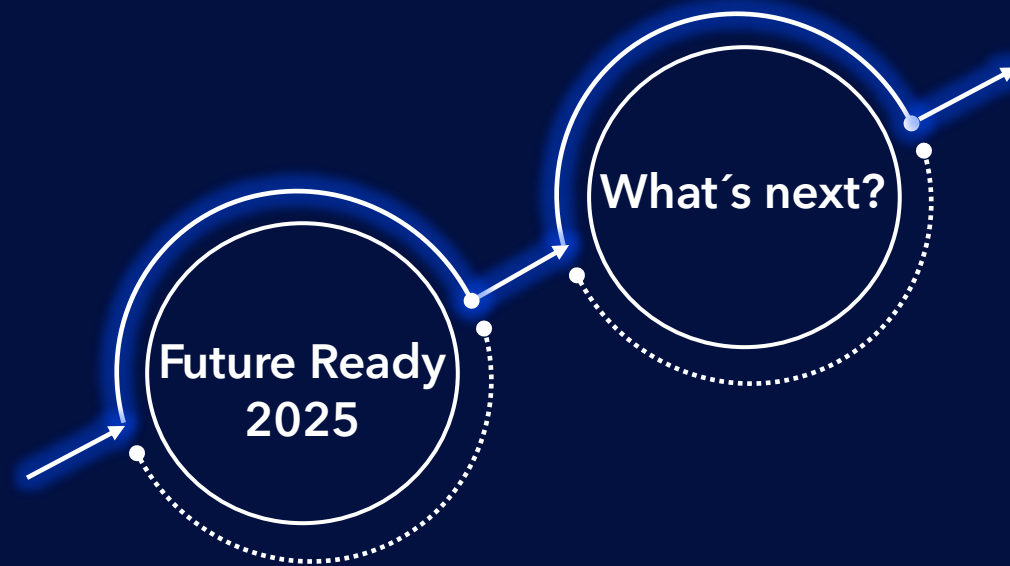
Net debt increased primarily due to the build-up of working capital to support growth

Net debt / EBITDA Ratio



The net debt/EBITDA ratio of 0.43 remains within the investment-grade range

We are ready for the next phase ...



... WE ARE
READY FOR GROWTH!

Ready for Growth | Financial targets 2030

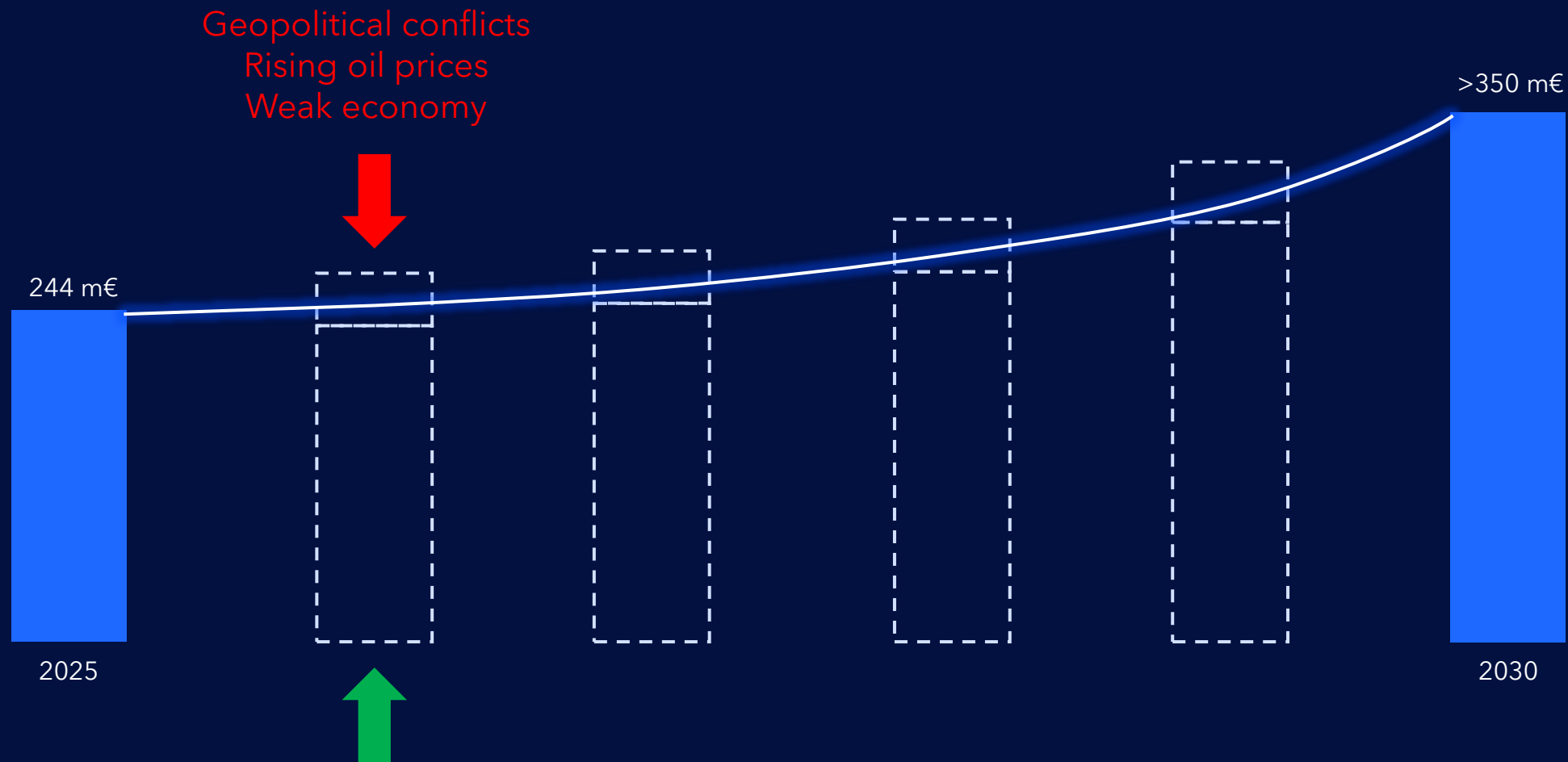
REVENUE

>350 m€

**EBIT
MARGIN**

9-12%

Where do we stand after 3 months:

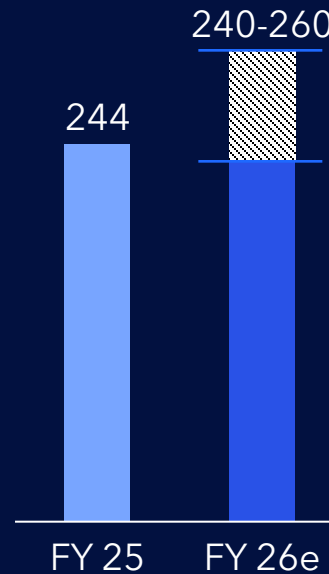


Resilience across 4 Divisions / Markets
Thermal management is gaining importance
Strategic wins for datacenter and battery cooling

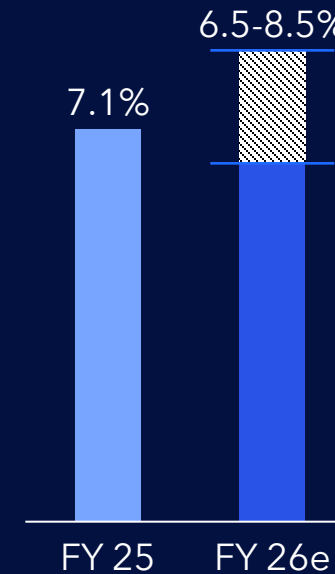
Guidance 2026

- Business momentum expected to pick up in the second half of the year.
- Positive order intake in Q1 - Book-to-Bill: 1.1
- 2026 forecast confirmed.
- Major orders in the Energy Management focus market demonstrate strategic progress.
- Focus on profitable, organic growth as well as disciplined cost and working capital management.

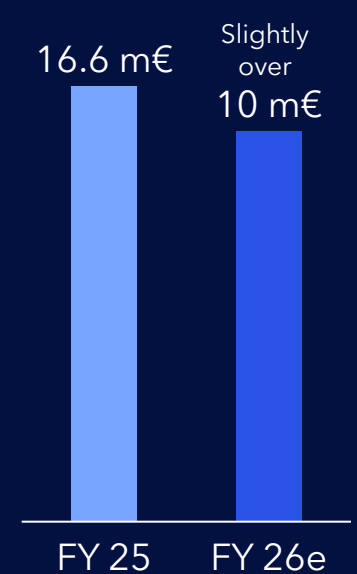
Revenue [m€]



EBIT margin



Free Cashflow



This forecast is subject to the condition that political and economic conditions do not deteriorate. These include, in particular, economic trends, the war in Ukraine, the conflict in the Middle East, regulations at the European and international levels, and macro-political developments. This forecast does not take into account any potential changes to the portfolio.

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Disclaimer

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- These reflect the current views of the management of technotrans SE and are based on relevant plans, estimates, and expectations. We would like to point out that these statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expected.